



February 22, 2016

To: District 1 Executives & Board
From: Dean & Marcia Redman, District Finance Couple
RE: Year-end, 2015 District Finance Report

Hello Lovers,

We continue to manage the District finances along with the Regional finances. The recording software NAR and Dist-1 is all the same and transactions are simply tagged as to whether they are District or NAR. Some donations that may have previously been tagged as District are difficult to separate and thus the amount of District donations will not reflect all donations from couples in the District. Truly meaningful financial reporting will be based on the Year-end NAR Consolidated Finance Reports.

The statistical reports of District income/expenses and weekend statistics for 2015 are being transmitted with this memo. All District income and expenses are processed through the NAR bank account so there is no District bank balance to report. Total District revenue was \$23,495.33 and expenses were \$37,695.94 with 92% being weekend expenses.

The most significant financial result for 2015 is shown on the NAR Operating Accounts sheet. This table shows end-of-year balances and demonstrates a dramatic turn-around in finances from large deficits every year to a surplus of \$30,000 in 2015. Preliminary analysis shows three primary factors:

- First, Administrative meetings costs went down by \$26,000 making up much of the surplus.
- Second, weekend revenues less expenses went up by \$23,000. Contributing factors were a non-residential weekend and the Pay-As-You-Go weekend both in District-1.
- Third is lower reported non-weekend donations in 2015. I want to qualify this result by noting that the upswing in reported weekend revenues and the reduction in reported non-weekend donations may be a result in different reporting methods.

As we compare the weekend statistics with prior years the results are concerning. The table on the next page shows trends for both NAR and District-1 from 2012 through 2015. In the NAR columns there is a clear reduction in number of weekends from 36 to 22 and a reduction of couples per weekend from 11.4 to 9.5. The District-1 number of weekends went from 13 to 10 and is not as dramatic as NAR results. The trend for couples per weekend in D-1 is more dramatic and the end result of 9.4 couples mirrors NAR statistics.

The following is still applicable: We want to recommend a change in mailing weekend finance reports by not requiring that they be sent certified mail. Having this requirement has created problems in receiving the mailings. We are confident in using regular mail. We would suggest that the weekend Admin couple make a photocopy of the items in the packet in case of loss. When mailed send an email to us at narfinancecouple@gmail.com that the Finance Report for the specified weekend has been mailed. When we receive the packet we will reply that we received the packet. If there is concern about lost mail we could use the pre-paid mailers which provide tracking but does not require a signature for receipt.

Lovingly Submitted,

Dean & Marcia Redman

Comparison NAR and District-1 weekend statistical trends

Year	NAR Weekends	Nar Cpls/WE	D-1 Weekends	D-1 Cpls/WE
2012	36	11.4	13	14.4
2013	29	10.6	10	12.4
2014	28	9.9	11	10.3
2015	22	9.5	10	9.4

Attachments:

- District-1 Revenue and Expenses
- 2015 Weekend statistical Report
- NAR Operating Accounts End-of-Year Balances

<p><u>Contact Information:</u> <u>Call To Be Family, dba Lutheran Marriage Encounter</u> Dean & Marcia Redman 3615 Amberidge Dr Chapel Hill, NC 27514-8225 Ph 919-797-0501 Cell 919-525-4268</p>
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DISTRICT Financial Report
DISTRICT-1

12/31/2015

Year-to-Date

Revenue

WEEKEND Revenues

4010	Application Fees Pay Pal + Districts	540.00
4012	Weekend Donations	19,531.00
4014	Post Dated Donations Deposited (checks)	1,600.00
4016	ECHO Credit Card (weekend) Paid	0.00
Weekend Revenue Sub-total		21671.00

Non-Weekend Donations

4020	Couple Donations	0.00
4050	Echo Credit Card Donations (non-weekend)	0.00
4052	Pay Pal Credit Card Donations	0.00
4054	Deeper Participant Donations	0.00
4056	Thrivent - Simply Giving (Vanco)	0.00
4058	Thrivent Choice	0.00
4060	10/10 Ministry	0.00
4070	Weekend Travel Reimbursement donation	792.22
4072	District/local meeting travel Reimbursement	325.15
4074	NAR/ILME/I.F. Travel Reimbursement	0.00
4076	Reimbursement donation (non-travel)	431.96
4600	Donations to Dream Fund (Transfer on Consolida	0.00
Non-Weekend Donations Sub-total		1549.33

Miscellaneous Revenue

4100	Area Fund Raisers	525.00
4120	District Fund Raisers	0.00
4200	Reunion/NAR Fund-Raisers	0.00
4400	Bank Interest/Dividends	0.00
4500	Returned Checks ??? Is this uncashed CTBF?	-250.00
4520	Credit Cards Rejected??? ECHO totals include??	0.00
4650	Miscellaneous	0.00
Miscellaneous Revenue sub-total		275.00

Revenue Total 23495.33

Expenses

12/31/2015

ADMINISTRATIVE		Year-to-Date
6100	Area Expenses (Petty Cash)	0.00
6110	Bank Charges	0.00
6120	Echo/Intuit Credit Card Processing Fees	0.00
6140	Pay Pal Processing Fees	0.00
6150	Postage/Shipping - non-weekend	0.00
6160	Printing & Copying - non-weekend	320.35
6170	Website Development and Maintenance	0.00
6175	Internet Fees	0.00
6180	Tax Return Preparation	0.00
6182	Insurance/Bonding	0.00
6184	WWME Licensing	0.00
6186	Washington State Corp. registration	0.00
6190	Administrative Supplies non-weekend	0.00
6199	Other Miscellaneous (Explain on page 2)	112.00
Operating Expense Sub-Total		432.35
MEETINGS		
6200	Reunion	0.00
6320	District Facility	1,581.17
6322	District Travel	856.70
6324	District Pastoral Supply	0.00
6330	NAR Facility	0.00
6332	NAR Travel	0.00
6334	NAR Pastoral Supply	0.00
6340	Interfaith Meeting Travel	0.00
6342	Interfaith Membership Expense (Foundation)	0.00
INTERNATIONAL		
6400	ILME Travel & Lodging	0.00
6410	ILME Meeting Facility Expense	0.00
6420	ILME Meeting Administrative Expense	0.00
TRAINING		
6800	Deeper Facility	0.00
6810	Deeper Travel	0.00
6850	Deeper Pastoral Supply	0.00
Meeting & Deeper Sub-total		2,437.87
PROGRAM		
6900	Weekend Program Facility Expense	31,875.02
6920	Weekend Presenter Travel Expense	1,326.64
6940	Weekend Pastoral Supply Expense	0.00
6950	Weekend postage, Printing & Supplies	1,624.06
Weekend Sub-total		34,825.72
TOTAL EXPENSES		37695.94
Revenue less Expenses		-14200.61

DISTRICT I	Area	Cpls/ WE				Donations	Facilities Cost	
			Lutherans	Lutheran Clergy	Other Clergy			
Date								
2/15/2015	Myrtle Beach S.C.	5	6	0	0	\$ 1,540.00	\$ 2,098.99	
3/15/2015	Pittsburg, PA	10	15	0	0	\$ 4,000.00	\$ 4,549.79	
3/22/2015	Stratford, ONT	5						
4/12/2015	State College, PA	10	14	0	0	\$ 3,380.00	\$ 3,960.00	
4/19/2015	Battle Creek, MI	7	12	0	0	\$ 4,838.00	\$ 2,186.67	
4/26/2015	Beachwood, OH							
8/16/2015	Solon, OH	4	8	0	0	\$ 1,335.00	\$ 200.00	
9/20/2015	Canadensis, PA	19	29	4	0	\$ 7,310.00	\$ 7,525.00	
10/18/2015	Birch Run, PA	8	12	0	0	\$ 3,240.00	\$ 4,208.25	
10/19/2015	Lancaster, PA	15	20	1	1	\$ 7,725.00	\$ 6,575.48	
11/15/2015	Millersburg, OH	11	14	1	0	\$ 4,275.00	\$ 1,170.72	
Totals		10	94	130	6	1	\$ 37,643.00	\$ 32,474.90

NAR Operating Accounts 2015

	12/31/2014	2015 Balances	Change
Pay Pal Balance \$	22,207.14	\$38,315.57 \$	16,108.43
Wells Fargo Balance CKG + Svgs \$	34,564.92	\$56,249.83 \$	21,684.91
District 1 Balance \$	-	\$	-
District 2 Balance \$	3,710.67	\$3,442.18 \$	(268.49)
District 3 Balance \$	3,048.33	\$679.51 \$	(2,368.82)
District 4 Balance \$	6,306.87	\$3,075.84 \$	(3,231.03)
		\$	-
Total Operating Balance \$	69,837.93	\$ 101,762.93 \$	31,925.00
		Sheet shows	31,925.00

Actual balance less calculated balance Difference	\$	-
Deduction for transfer of 2014 & 2015 DREAM Fund donations	\$	1,342.40

Final LME Operating account increase 2014-2015 30,582.60